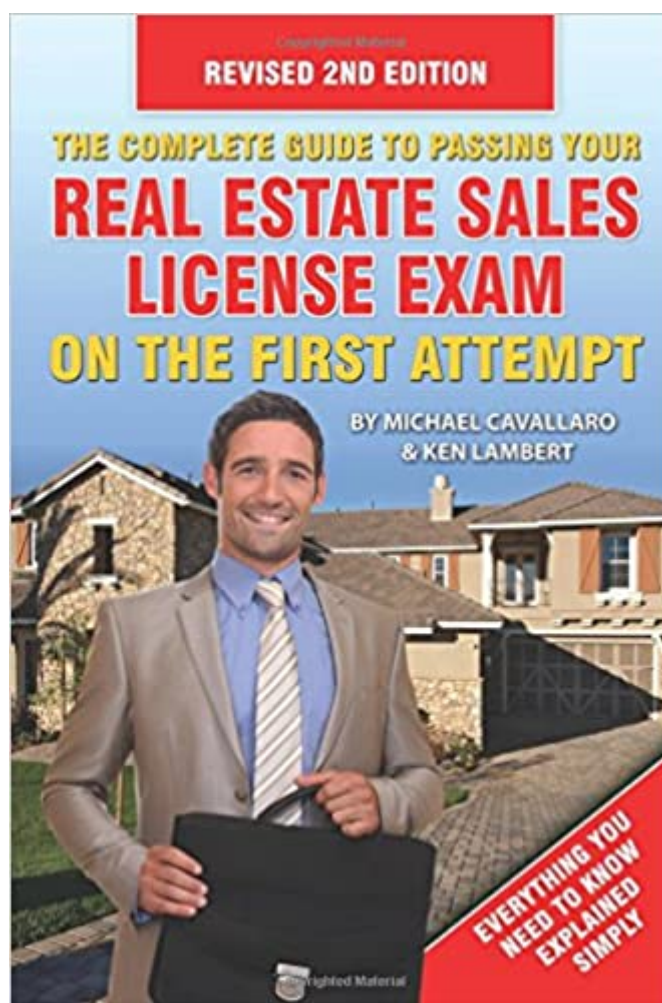


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# The Complete Guide To Passing Your Real Estate Sales License Exam On The First Attempt



## Synopsis

You have made the decision to become a licensed real estate professional. Congratulations! Real estate is an exciting and rewarding career choice, and preparing for the licensing exam is your first step toward reaching your goals. Here's the problem: the latest findings show that less than half of those who take the real estate licensing exam pass the test the first time. However, this ultimate study guide can make sure you nail the exam with no sweat. Put away the color-coded notecards and messy folders. Not only will this definitive guide give you practical advice on how to prepare and make your way to the exam, but we packed this book with easy-to-understand definitions, clear examples, and practice tests with helpful answer keys. Need to jump to a definition quickly? No worries; our in-depth glossary will have all the information you need. Subjects covered include the following: Real estate legal issues Encumbrances Real estate law Financing Leasing Escrow accounts Contracts and legal documents including leases, taxes and taxation Real estate math, terms, and definitions So much more Don't be on the losing end of the statistic; you can pass your real estate license exam, and you can do it on your first try.

## Book Information

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## Customer Reviews

Ken Lambert resides in southern New Hampshire with his wife, Danielle. After graduating with Honors with a Bachelor of Science degree from UMass-Amherst, Ken began his career in the housing industry, where he has worked mostly in Massachusetts and New Hampshire. A licensed builder, Ken has worked for various general contractors and real estate developers. He has also worked in property inspection, and as such has had his professional writing published in another

Atlantic Publishing edition, via a Foreword in *Inspect Before You Buy*. He is also a member of the New Hampshire Real Estate Investors Association. In mid-2006, Ken began his second career in the housing-related mortgage field. He is the developer of a patent-pending new mortgage loan product and is the principal of two mortgage-related firms: Ken Lambert Mortgage Enterprises, LLC (based in NH) and also Alternative Mortgage Funding, Ltd. (based in London, UK). During this time, he also has been employed as a Mortgage Consultant at Mortgage Master, Inc. In his spare time, the author enjoys coaching and playing a variety of sports, and he enjoys canoeing and hiking as well.

Shipped quickly very informative

In a nut shell. Several typos in this book. also all it amounts to is get a good rest and eat before you take the test. Just not worth the money or the time reading it . only thing you may want is 2 practice test at the end but i found a math typo in the one test so?

I bought this book and another book to help me prepare for my pre-license course exam; not even the state exam. I used the course materials, this book and another book; 'The Complete Preparation Guide to REAL ESTATE SALES EXAM' from Learning Express PLUS I used on-line research tools such as Investopedia. I am APPALLED by the number of mistakes and errors I encountered in these materials! For example, question 57 on exam 1 addresses judgement priorities; and asks - '...which lien has the lowest PROPERTY?' THAT'S THE WRONG WORD! This is just ONE OF MANY mistakes!!! So if THEIR answers don't seem correct; check THEIR math; you will find mistakes! Also, all three sources seemed to have overlapping materials; some identical questions and errors, so you can safely assume that you should not depend on the others for the correct solution. BEWARE!!!

not as in depth as i thought it would have been. i don't recommend this book because it's not very technical. there's more stories then technical terms a person would need.

the book does n't reach my expectations. particularly the math part. I couldn't tell by the cover.

a b c d e f g h i j k l m n o p q r s t u v w x y z

While only four chapters of Lambert's book focus primarily on the fundamentals of real estate principles, those 107 pages explain clearly and concisely the necessary steps to pass a real estate exam. Areas of law, finance, appraisal, and real estate practices are thoroughly examined. The subtitle ("Everything you need to know explained simply") appropriately defines the contents of this book, especially the two chapters devoted to preparing for the exam. Test preparation is often neglected, but Lambert's book takes an in-depth look at this important topic. Additionally, the book has two sample tests to check your understanding. Most importantly, Lambert's book provides special features that ensure the reader will successfully pass the real estate license test. Case studies spread throughout the book offer insight and first-hand experience directly related to real estate from experts in the field. There is also a math review to refresh basic skills and reinforce those needed on the exam. Finally, Lambert has created a user friendly glossary allowing for easy access to key words and concepts.

This book will help you on your path to preparing for a real estate sales license exam. But don't expect it to take you 100% of the way. The book helps you locate further resources to get you through the local state variations of these exams. So while it is not a one-stop resource for the exam - it does help you determine if this is a career area you are even interested in and lays out pretty clearly what to expect for the exam. Written for those who have been out of school and the test-taking mode, this book provides sample real estate exams and helpful tips for test-taking in general. I found some of the hints pretty basic - but then I'm using these math equations in my job daily. If I put myself in someone's shoes who hasn't - the math reviews would be an extremely helpful starting point. There's a solid glossary and a lot of resource links for those looking for a study/review aid. If you are purchasing a home - this is also a good tool to understand the process and the terms you will come in contact with. Everything from Real Estate Law, to Practices and Principles and even Mortgages are covered.

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